

 **NEW SERVICES, PRODUCTS AND PROGRAMS**
SAMPLE PAGES

This InfoGrid is organized by date. The InfoGrid covers all types of services, products and programs which electric utilities and energy companies are offering to their residential, small business, commercial, and industrial customers. These include the more traditional types of services and products, as well as a broad variety of innovative and unique examples. New or expanded programs directed at customers or communities in utilities' territories are also included. In the column labeled "Principals/Partners/Alliances," the principal players are in bold lettering, while partners and alliance members are in italics, with headquarter cities and Web addresses following company names. If a row or individual section is shaded, information regarding that offering is new or has been recently updated. An index to utilities and energy companies is included at the end of the InfoGrid. For information on strictly e-commerce activities and on telecommunications products and services, see SCIENTECH's E-commerce and Telecommunications InfoGrids respectively.

Date revised 3/1/2002

TYPE/NAME OF ACTIVITY and DATE STARTED OR ANNOUNCED	PRINCIPALS/ PARTNERS/ ALLIANCES	DESCRIPTION OF PRODUCT, SERVICE OR PROGRAM	SERVICE MARKET AREA OR REGION and ADDITIONAL INFORMATION
<p><i>Service</i></p> <p>Alliance for Retail Choice</p> <p><i>February 2002</i></p>	<p>AES NewEnergy Arlington, VA www.newenergy.com and Green Mountain Power Corp. (GMP) Colchester, VT www.gmpvt.com and The New Power Company Purchase, NY www.newpower.com and SmartEnergy, Inc. www.smartenergy.com and Strategic Energy www.sel.com</p>	<p>The founding members of the Alliance for Retail Choice are AES NewEnergy, Green Mountain Energy Company, The New Power Company, SmartEnergy, Inc., and Strategic Energy. These companies currently provide competitive energy products to millions of gas and electric customers across the US. The Alliance for Retail Choice will advocate continued development of successful retail energy choice programs and markets. The Alliance will provide a focused voice for competitive energy retailers and their customers in selected public policy forums on the federal and state level. The Alliance for Retail Choice advocates for continued development of successful retail energy choice programs and markets. They provide a focused voice for competitive energy retailers and their customers in selected public policy forums on the federal and state level.</p>	<p>For more information contact: Carrie Cullen Hitt of AES NewEnergy, +1-617-772-7535, carrie.cullenhitt@aes.com Karen O'Neill of Green Mountain Energy Company, +1-802-846-2560 x6177, karen.oneill@greenmountain.com ; Kathleen E. Magruder of The New Power Company, +1-914-697-2466, Kathleen.Magruder@NewPower.com; Patrick Jeffery of SmartEnergy, Inc., +1-781-460-2881, pjeff@smartenergy.com; ; or Frank Lacey of Strategic Energy, +1-412-394-6470, flacey@sel.com</p>

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<p><i>Program</i></p> <p>Automated Electric Meters</p> <p><i>February 2002</i></p>	<p>PPL Electric Utilities (subsidiary of PPL Corp.) Allentown, PA www.pplweb.com</p>	<p>PPL Electric Utilities has begun a project to install automated electric meters for its 1.3 million customers in eastern and central Pennsylvania. The first phase is a small-scale test starting in early February in the Allentown and Bethlehem areas. PPL Electric Utilities has signed a contract with DCSI Inc., a Missouri- based company, to provide automated meter reading technology.</p>	<p>For more information: www.pplweb.com</p>
<p><i>Service</i></p> <p>Discounted Natural Gas Rates</p> <p><i>February 2002</i></p>	<p>The New Power Company Purchase, NY www.newpower.com</p>	<p>The New Power Company offers a new discounted natural gas offer of \$0.609 per therm for people ages 65 years and older. This special one-year rate, available through February 28, 2002, is on average 10 percent less than the standard rate offered by the state's current largest gas marketer. The senior discount of \$0.609 per therm is a guaranteed fixed rate offered on a one-year contract. In addition to AGL charges passed through on the bill, upon credit approval, a monthly service charge of \$4.75 will be added to the usage rate.</p>	<p>To contact NewPower, call 1-866-412-3652 or visit www.newpower.com. To evaluate the current rates offered by gas marketers, visit www.energyguide.com.</p>
<p><i>Service</i></p> <p>Online Service to Manage/Reduce Energy Costs</p> <p><i>January 2002</i></p>	<p>Reliant Energy Houston, TX www.reliantenergy.com</p>	<p>Reliant offers a free, online energy analysis tools give consumers and owners of small to medium-sized businesses a detailed energy report of their home or business and money-saving recommendations on ways to improve their energy efficiency. The service is available 24 hours a day, seven days a week on our new Web site.</p>	<p>The new Web-based tool for residential customers is called "Reliant Energy Checkup" and can be accessed at http://www.reliant.com/energycheckup. Small to medium-sized businesses that use less than one megawatt of electricity can use the "Online Energy Advisor" at http://www.reliant.com/business/energyadvisor for a detailed energy analysis designed specifically with business customers in mind.</p>

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<p><i>Service</i></p> <p>Service Connections</p> <p><i>January 2002</i></p>	<p>Tampa Electric (subsidiary of TECO Energy, Inc.) Tampa, FL www.tampaelectric.com</p>	<p>Tampa Electric now offers a new service for residential customers called Tampa Electric Connections. Customers who call to have their electric service turned on or transferred can now be connected to a trained Customer Service Professional for additional service order requests. Services provided by companies other than Tampa Electric - local and long distance service, Internet access, cable and satellite television service, and newspaper subscriptions - can all be established with one telephone call at no additional cost.</p>	<p>Customers can take advantage of this new service by calling Tampa Electric customer service at (813) 223-0800 inside Hillsborough County or, toll-free 1-800-223-0800 outside Hillsborough County, and requesting Tampa Electric Connections. For more information contact Ross Bannister at (813) 228-4945, or visit online at www.tampaelectric.com</p>
<p><i>Program</i></p> <p>Discounted Computer Software</p> <p><i>December 2001</i></p>	<p>Tucson Electric Power Tucson, AZ www.tucsonelectric.com</p>	<p>For a limited time, Tucson Electric Power is partnering with a supplier of fun, educational, and useful software to make this special offer available to their customers. Customers can purchase these products at a tremendous discount (\$5.95 each), and a portion of the purchase price will go to benefit The Holiday Sharing Center. The software is More Bugs in Boxes, Fitness Trainer, Woman's Day CD Cookbook, and Home Depot's Home Improvement 1-2-3.</p>	<p>For more information visit: www.tucsonelectric.com</p>
<p><i>Services</i></p> <p>Electricity Information Integration System</p> <p><i>December 2001</i></p>	<p>AES NewEnergy Arlington, VA www.newenergy.com and Icetek (Industrial/Commercial Energy Technologies)</p>	<p>AES NewEnergy teamed with Icetek to offer their integrated energy information system as a value-added energy service product to customers. The energy information application from Icetek integrates a series of Internet based tools with industrial controls systems in order to produce energy use strategies for industrial and commercial customers.</p>	<p>AES NewEnergy is offering this product to the Mid-Atlantic regions, including those in Pennsylvania, Delaware, Maryland and the District of Columbia. For more information: www.newenergy.com</p>

NEW SERVICES, PRODUCTS AND PROGRAMS

INDEX TO ENERGY COMPANIES INCLUDED IN THE INFOGRID

AEP Energy Services
AEP Retail Energy
AES NewEnergy
AGL Resources, Inc.
Alabama Power
Allegheny Energy, Inc.
Allegheny Energy Solutions
Allegheny Energy Supply
Alliant Energy
Alliant Energy Resources
Ameren Corporation
AmerenEnergy
American Electric Power
Aquila, Inc.
Arizona Public Service
Aspect Communications Corporation
Austin Energy
Automated Power Exchange (APX)

Baltimore Gas and Electric
BGE HOME

Carolina Power & Light
Central Hudson Gas & Electric
Central Maine Power Company
CheckFree Corp.
Chugach Electric
Cinergy Corp.
Clark Public Utilities
Columbia Electric Corp.
Columbia Energy Group
Commonwealth Edison (ComEd)
Conectiv
ConEdison Solutions
Consolidated Edison Co. of New York (Con Edison)
Constellation Energy Group *See also* Baltimore Gas & Electric
Consumers Energy

Denver Water
Detroit Edison

NEW SERVICES, PRODUCTS AND PROGRAMS

Dominion
Dominion East Ohio
Dominion Virginia Power
DTE Energy *See also* Detroit Edison
DTE Energy Technologies
DukeSolutions
Duquesne Light Co.

Enercom, Inc.,
Energy East Corp.
Entergy Corp.
EPRIsolutions
Excelergy
Exelon Corp. *See* Commonwealth Edison (ComEd) and PECO Energy
Exelon Energy

FirstEnergy Corp.
FirstEnergy Services
Florida Power
Florida Power & Light
FPL Energy Services

Georgia Power
GPU Diversified Holdings LLC
GPU Energy
Granite State Electric
Green Mountain Energy
Green Mountain Power Corp.
Green Power EMC
Guardent, Inc.

Houston Lighting & Power

Kansas City Power & Light

LG&E Energy *see also* Louisville Gas and Electric
LODESTAR Corporation
Los Angeles Department of Water and Power
Louisville Gas and Electric

Massachusetts Electric

NEW SERVICES, PRODUCTS AND PROGRAMS

Minnesota Power
Montana Power
Motorola, Inc.

Nantucket Electric
Narragansett Electric
National Grid USA
NCNG (North Carolina Natural Gas)
Nevada Power
New Jersey Natural Gas
New Jersey Resources
New York State Electric & Gas
Niagara Mohawk Power Corp.
Nicor Gas
Northeast Utilities
Northern States Power

Pacific Gas & Electric
Pacific Power
Pasadena Water and Power
PECO Energy
People's Gas
Pepco (Potomac Electric Power Co.)
Pepco Building Services
Pepco Energy Services
Pepco Technologies, LLC
Portland General Electric (PGE)
PPL Corp.
PPL Electric Utilities
Progress Energy *See* Carolina Power & Light, Florida Power, Strategic Resource Solutions
PSEG SiteFinders, LLC
Public Service Company of New Mexico (PNM)
Public Service Electric and Gas (PSEG)
Puget Sound Energy

Reliant Energy HL&P
Reliant Energy Minnegasco
Reliant Energy Solutions
Reliant Resources
Rochester Gas and Electric

San Diego Gas & Electric
SCANA Corp.
Sacramento Municipality Utility District (SMUD)

NEW SERVICES, PRODUCTS AND PROGRAMS

Seattle Public Utilities
Sempra Energy Solutions
Sempra Fiber Links
Sierra Pacific Power
Southern California Gas
Southern California Edison
Southern Company *See also* Alabama Power, Georgia Power
Southern LINC
Strategic Resource Solutions (Progress Energy)

Tacoma Power
Tampa Electric
TECO Energy *See also* People's Gas, Tampa Electric, TECO Solutions
TECO Solutions
Touch America
traq-wireless
Tucson Electric Power
TXU
TXU Communication

Wisconsin Public Service
Wolf Creek Power Plant
WPS Resources

Xcel Energy